

May 29, 2006

PK Property Search & Negotiators  
PO Box 112,  
Cremorne NSW  
Australia

Dear Peter and Natalie,

We were introduced to your services by a friend of ours who had used you to buy two investment properties previously. When we met with you both before Christmas last year, we could see straight away how valuable your service is for expatriates like ourselves looking to buy an investment property.

Due to busy work commitments we initially had to put our search on hold, which you understood and kept in touch with us over this period. Our requirements then changed which you were happy to accommodate in your search, and offer advice on the style of property we would now achieve in our preferred locations.

I was due to arrive in Sydney for business and arranged with you to view properties that matched my brief whilst I was here. Natalie picked me up from my hotel and took me out to view the apartments she had organized for me to see. We even picked up a coffee on the way! The first apartment we saw was perfect, and was exactly what I was looking for. It hadn't even been listed publicly by the agent yet!

Peter viewed the property, gave me his expert analysis of the apartment and his valuation. He then went into the 'negotiation zone' and went to work at getting me the best deal. He purchased the apartment quickly and \$20,000 under the asking price!

Thank you,

**Tom Hutchinson**  
**Exuctive, IBM Asia Pacific**