

Mr. Robert Skeen  
PK Property Search and Negotiators  
Suite 13  
Level 1  
287 Military Road  
CREMORNE 2090  
NSW

Dear Robert,

It is with great pleasure that I write to express my appreciation in the assistance that your organisation was able to offer in the recent purchase of my property.

I had a very short time span in which to purchase a property that met my specific requirements and found the initial meeting with P.K Property most rewarding and quickly realized that I was working with a team of talented and dedicated professionals.

Heidi's research skills firstly gave me an in depth understanding of trends within the Sydney market and secondly allowed for a viewing of appropriate dwellings. Her pleasant and relaxed personality, combined with her obvious depth of knowledge reassured me that I would find the property that I wanted.

The other member of the team, Robert applied his well developed negotiation skills in those critical stages in bringing this purchase to a close. Robert's demeanor and calm attitude at the auction was outstanding. In a short period of time he had summed up the competition and applied a set of tactics that resulted in the purchase of the property at a price **below** the reserve that I had set.

The process of purchasing a property is always fraught with difficulties and risks. I can only thank you and your employees for making this a pain free, low stress and confidence building experience.

I have no hesitation in recommending your company and your team to any other prospective buyers, seeking opportunities in the Sydney market.

Yours sincerely,

Ms. Amanda Gardiner.  
23/04/04

