

Tuesday, July 03, 2001

To Robert Skeen
Area Manager
P K Property Negotiators

Dear Robert with great pleasure we write this letter. Having only arrived from the U K recently and needing to be settled, we found the whole process of buying real estate in Australia quite daunting.

Especially with Auctions and a very active and volatile marketplace. It was through a friend (our neighbor) who recently used your company that we decided to enlist in your service of a buyer's advocate.

We certainly felt comfortable in your approach, the regular stream of properties we were shown and appreciated very much the constant communication and sound advice you always offered.

We are immensely happy with our new home and even more so that we saved ourselves ten thousand dollars from the asking price that was supposedly not negotiable.

We wish you all the best for the future and would recommend your services to others.

Yours sincerely

A handwritten signature in cursive script that reads "S. Barnard".

James & Gail Barnard